Dear Friends,

Bay Area Community Resources (BACR) has remained particularly committed the past four decades to serving communities challenged by poverty, crime, violence, family instability, and low academic performance. Over the past year, we have provided services to more than 30,000 individuals in seven counties throughout the Greater San Francisco Bay Area.

BACR is supported by over 1,300 professional staff, 200 AmeriCorps Members, and 5,871 volunteers. Last year, our AmeriCorps Members and volunteers provided more than 392,000 hours of services, with a value of $3.4 million.

Building community has been one of the cornerstones of our agency’s mission and an integral part of each of our major service industries: After School, Healthy Communities, Behavioral Health, National Service, and Workforce & Education. Highlighted below are a few ways that BACR has accomplished this over past year:

- **After School** - BACR continues to grow as the largest provider of after school programs in the Bay Area, currently delivering academic support, enrichment, and other hands-on learning to more than 15,000 students at 97 K-12 schools in eight school districts.

- **Healthy Communities** - BACR has also developed Beacon Centers/Full Service Community Schools at 10 schools, which, in addition to managing after school programs, cluster and coordinate a range of behavioral health, parent support, and other services to students and their families. Many of these Beacon Centers also coordinate and provide services for students and their families from neighboring school sites.

- **Behavioral Health** - Based at Beacon Centers, over 70 individual schools, and other community settings, BACR delivers mental health, alcohol and other drugs, and tobacco programs to more than 5,000 children, youth, and families a year.

- **National Service** - BACR runs the longest-standing and one of the largest AmeriCorps programs in California, recruiting, training and placing over 200 young adults each year in jobs at more than 100 youth-serving agencies around the Bay Area.

- **Workforce & Education** - In San Francisco, Oakland, and Contra Costa County, BACR coordinates leadership development, job training, internships, and job placement opportunities for hundreds of young people a year.

This Annual Report highlights other key outcomes accomplished by several BACR programs last year. BACR remains deeply grateful to all our partners and supporters who have shared our commitment to building thriving communities.

Martin Weinstein
CEO

Lissa Franklin
Board President
### PROGRAMS

#### National Service

<table>
<thead>
<tr>
<th>Program</th>
<th>Number of Sites</th>
</tr>
</thead>
<tbody>
<tr>
<td>AmeriCorps Youth Service Academy</td>
<td>2</td>
</tr>
<tr>
<td>Climate Corps AmeriCorps</td>
<td>30</td>
</tr>
<tr>
<td>BAYAC/OCASA AmeriCorps</td>
<td>117</td>
</tr>
<tr>
<td>Public Allies AmeriCorps</td>
<td>35</td>
</tr>
</tbody>
</table>

#### After School

<table>
<thead>
<tr>
<th>Program</th>
<th>Number of Sites</th>
</tr>
</thead>
<tbody>
<tr>
<td>A Home Away from Homelessness – San Francisco</td>
<td>2</td>
</tr>
<tr>
<td>Alameda Unified School District</td>
<td>2</td>
</tr>
<tr>
<td>Antioch Unified School District</td>
<td>8</td>
</tr>
<tr>
<td>Berkeley Unified School District</td>
<td>2</td>
</tr>
<tr>
<td>East Bay Charter Schools</td>
<td>6</td>
</tr>
<tr>
<td>Mt. Diablo Unified School District</td>
<td>17</td>
</tr>
<tr>
<td>Oakland Unified School District</td>
<td>28</td>
</tr>
<tr>
<td>San Francisco Unified School District*</td>
<td>14</td>
</tr>
<tr>
<td>San Rafael City School District</td>
<td>7</td>
</tr>
<tr>
<td>West Contra Costa Unified School District</td>
<td>11</td>
</tr>
<tr>
<td>STEM Program <em>(integrated at above sites)</em></td>
<td>97</td>
</tr>
</tbody>
</table>

*Includes Sunset Beacon Center (+ 4 after school sites) – San Francisco

#### Behavioral Health

- Alcohol, Marijuana, and Prescription Drugs (AMPD) Coalition – Contra Costa County
- American Pacific-Islander Coalition for Health Against Tobacco (API-CHAT)-Bay Area Region
- Clinical Internship and Training Program – East Bay and Marin
- Criminal Justice Positive Changes In Custody Treatment – Marin County
- Contra Costa LEAD +, Antioch (Cognitive Behavioral Services and Workforce)
- Gateway (East Bay) Adult Alcohol & Drug Treatment Services
- Gateway (East Bay) School-Based Counseling (35 Sites)
- Family Connections - Marin County
- Healthy Options at Point of Sale (HOPS)-Berkeley
- Marin School-Based Counseling and Substance Abuse Services (24 Sites)
- Marin County DUI Program
- Marin County Child Abuse Treatment Program
- Monument Alcohol and Drug Free Coalition
- Napa County DUI Program
- Project RIDE
- Positive Changes Women’s Treatment Program
- Tobacco Education & Adult Cessation Services – Marin County
- Youth Leadership/Advocacy Program
  - Discovering the Reality of Our Community (DROC) – Contra Costa County
  - Urban Nutrition Initiative (UNI) – Contra Costa County
  - Youth Tobacco Advocacy Prevention Program (YTAPP) – Contra Costa County
- Young Men’s Empowerment Collaborative (YMEC)
- Youth Policy Leaders – San Francisco

#### Healthy Communities

- Bahia Vista Family Resource Center – San Rafael
- De Anza & Hercules School-Based Health Centers – Contra Costa County
- DeJean Middle Community School – Richmond
- Helms Middle School Beacon – San Pablo
- Dover Elementary Community School – San Pablo
- Downer Elementary Community School – San Pablo
- Martin Luther King Jr. Elementary Community School – Oakland
- San Francisco Beacon Centers (4):
  - A.P. Giannini Middle School
  - Herbert Hoover Middle School
  - Paul Revere K-8
  - Bret Harte Elementary School
- San Pedro Family Resource Center – San Rafael
- Sunset Family Resource Center
- West County First 5 Center (and Satellite) – Contra Costa County

#### Workforce & Education

- Communities in Harmony Advocating for Learning and Kids (CHALK) – San Francisco
- Contra Costa Workforce & Education Program
- Oakland Workforce & Education Program
- San Francisco Workforce & Education Program

#### Fiscal Intermediary Services and Technical Assistance

- College Dream Team – Marin County
- Excelsior Action Group – San Francisco
- Green Business Program
- Koshland Fellows – Hayward
- Latino Council – Marin County
- Marin Community Foundation – MCOE Closing the Achievement Gap
- Making It Home Initiative
- Mission Bernal Merchants Association – San Francisco
- Opening the World
- Outer Noriega Merchants Association – San Francisco
- Portola Neighborhood Association – San Francisco
- Sacramento Street Merchants Association – San Francisco
- San Rafael Heritage
- Sanzuma Foundation – Marin County
- The Fifth Quarter
- The Music School
<table>
<thead>
<tr>
<th><strong>Number Served</strong></th>
<th>30,661</th>
</tr>
</thead>
<tbody>
<tr>
<td>After School</td>
<td>15,802</td>
</tr>
<tr>
<td>Behavioral Health</td>
<td>5,665</td>
</tr>
<tr>
<td>Healthy Communities</td>
<td>3,636</td>
</tr>
<tr>
<td>National Service</td>
<td>5,235</td>
</tr>
<tr>
<td>Workforce &amp; Education</td>
<td>323</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th><strong>Staff Hours</strong></th>
<th>938,129</th>
</tr>
</thead>
<tbody>
<tr>
<td>After School</td>
<td>664,150</td>
</tr>
<tr>
<td>Behavioral Health</td>
<td>139,513</td>
</tr>
<tr>
<td>Healthy Communities</td>
<td>50,297</td>
</tr>
<tr>
<td>National Service</td>
<td>22,269</td>
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<tr>
<td>Workforce &amp; Education</td>
<td>61,900</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th><strong>Volunteers</strong></th>
<th>5,871</th>
</tr>
</thead>
<tbody>
<tr>
<td>After School</td>
<td>655</td>
</tr>
<tr>
<td>Behavioral Health</td>
<td>105</td>
</tr>
<tr>
<td>Healthy Communities</td>
<td>1,027</td>
</tr>
<tr>
<td>National Service</td>
<td>3,887</td>
</tr>
<tr>
<td>Workforce &amp; Education</td>
<td>197</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th><strong>Volunteer Hours</strong></th>
<th>392,683</th>
</tr>
</thead>
<tbody>
<tr>
<td>After School</td>
<td>40,669</td>
</tr>
<tr>
<td>Behavioral Health</td>
<td>24,021</td>
</tr>
<tr>
<td>Healthy Communities</td>
<td>17,854</td>
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<tr>
<td>National Service</td>
<td>240,875</td>
</tr>
<tr>
<td>Workforce &amp; Education</td>
<td>69,264</td>
</tr>
</tbody>
</table>
KEY PROGRAM OUTCOMES

In 2017-18, we continued to measure program outcomes using both internally and externally generated evaluation studies. Below are summary findings for some programs in each industry.

**After School Outcomes**

**PROGRAM BENEFITS: STUDENTS SAID THE PROGRAM HELPS THEM GET THEIR HOMEWORK DONE**

<table>
<thead>
<tr>
<th>Location</th>
<th>Schools Description</th>
<th>Satisfaction</th>
</tr>
</thead>
<tbody>
<tr>
<td>Alameda</td>
<td>2 elementary schools</td>
<td>92%</td>
</tr>
<tr>
<td>Antioch</td>
<td>8 schools (6 elementary, 2 middle)</td>
<td>92%</td>
</tr>
<tr>
<td>Berkeley</td>
<td>1 elementary school</td>
<td>80%</td>
</tr>
<tr>
<td>Charter schools</td>
<td>2 schools (1 in Oakland, 1 in Richmond)</td>
<td>78%</td>
</tr>
<tr>
<td>Marin</td>
<td>7 schools (6 elementary, 1 middle)</td>
<td>91%</td>
</tr>
<tr>
<td>San Francisco</td>
<td>16 schools (13 elementary, 2 middle, 1 high)</td>
<td>87%</td>
</tr>
</tbody>
</table>

**SATISFACTION WITH THE PROGRAM**

<table>
<thead>
<tr>
<th>Location</th>
<th>STUDENTS</th>
<th>PARENTS</th>
<th>TEACHERS</th>
</tr>
</thead>
<tbody>
<tr>
<td>Alameda</td>
<td>91%</td>
<td>100%</td>
<td>100%</td>
</tr>
<tr>
<td>Antioch</td>
<td>92%</td>
<td>100%</td>
<td>98%</td>
</tr>
<tr>
<td>Berkeley</td>
<td>82%</td>
<td>100%</td>
<td></td>
</tr>
<tr>
<td>Charter schools</td>
<td>82%</td>
<td>99%</td>
<td>89%</td>
</tr>
<tr>
<td>Marin</td>
<td>86%</td>
<td>99%</td>
<td>95%</td>
</tr>
</tbody>
</table>

**PARTNER FEEDBACK**

Among 25 community partners in the East Bay After School program, 96% said BACR has a positive impact on their community, and 88% said BACR has added value to their organization or school and is a dependable partner who operates with integrity.

**Behavioral Health Outcomes**

- Marin and Gateway School-Based Counseling: Of 2,570 clients, pre-post indicators increased on average by the following: 13% improvement in the stage of change, 8% in ability to cope and navigate, 6% in stable emotional functioning, and 6% in relationships with family and peers.
- Marin Adult Tobacco Cessation: Provided direct cessation services to 101 people, with 44% saying they had increased confidence to quit smoking.
- Napa DUI: 89% of 487 clients completed the program. At the end of the program, 87% of clients said they were motivated to change.
- Marin DUI: 51% of 767 clients completed the program. 87% said they were satisfied with the program.
- Marin AOD Women’s Positive Changes: 32 of 73 outpatient or intensive outpatient clients completed the program or were still enrolled, with the remainder leaving or being incarcerated.
- Marin In Custody: 689 clients were served in the program.
  - 689 inmates in engagement groups to explain the treatment process and treatment options, with 64% saying the orientation was helpful.
  - 305 inmates in substance abuse treatment, with 30% saying they were motivated to change at the end of the program.
KEY PROGRAM OUTCOMES

In 2017-18, we continued to measure program outcomes using both internally and externally generated evaluation studies. Below are summary findings for some programs in each industry.

Healthy Communities Outcomes

- West Contra Costa First 5: 100% of parents reported increased confidence in positive parenting, 100% reported a strengthened relationship with their children, and 80% said they increased their ability to identify their needs and know how to access resources and services to address those needs.

- West County High School Health Centers: 93% of DeAnza students and 83% of Hercules students said they increased their ability to identify their needs and know how to access appropriate services. 92% of DeAnza students and 100% of Hercules students said they feel welcomed at the health center.

- Bahia Vista & San Pedro Healthy Start, Marin: 96% of Bahia Vista parents and 90% of San Pedro parents said the school provides a safe and respectful learning environment.

National Service Outcomes

- BAYAC and OCASA had three major findings:
  - Both had significant challenges in Member recruitment and retention, as did other AmeriCorps programs statewide and nationally. BAYAC recruited 78% of its allotted Members, and OCASA recruited 25%. BAYAC retained 75% of Members for the entire year, and OCASA retained 60%.
  - On youth outcomes, 80% of BAYAC youth and 87% of OCASA youth showed successful pre-post improvements, versus the goal of 60%.
  - On Member performance evaluations, 99% of BAYAC Members and 100% of OCASA Members who completed the year had successful outcomes.
  - In the Climate Corps AmeriCorps program, Members worked with 3,115 homeowners to make plans for how to reduce water, energy, and waste usage. 1,525 homeowners reduced their water and energy consumption by at least 20%.

Workforce & Education

- 91% of youth said they gained leadership skills; 88% felt more prepared for employment; 189 created action plans; 32 gained credentials; 85% were employed, with 67% remaining employed after 3 months; 104 were placed in internships, with 93% completing the internship; 70% completed high school, with 82% of graduates placed in post-secondary education; 120 employers were engaged.

- Among system-involved youth in the Violence and Justice program, 100% received court advocacy; 37% completed probation; 73% have not been convicted of additional crimes; 86% have not reengaged in violence, and 90% said they learned the skills to walk away from a violent altercation.

- Youth Policy Leaders: Undocumented Rights created the website ypl.bacr.org; attended the Policy Link Equity Summit in Chicago; created a gallery walk to present our roots; and created trainings for monolingual speakers.

- Youth Funding Youth Ideas funded 13 youth-led projects with a clear social justice component for $57,000.
STATEMENT OF OPERATING REVENUE & SUPPORT
JULY 1, 2017 TO JUNE 30, 2018

Revenue and Support

<table>
<thead>
<tr>
<th>Source</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Government Contracts</td>
<td>$14,464,794</td>
</tr>
<tr>
<td>School Contracts</td>
<td>$15,942,081</td>
</tr>
<tr>
<td>Corporate, Foundation, and Individual Contributions</td>
<td>$3,590,529</td>
</tr>
<tr>
<td>Fees for Service</td>
<td>$2,946,007</td>
</tr>
<tr>
<td>Other Income</td>
<td>$668,169</td>
</tr>
<tr>
<td><strong>Total Revenue and Support</strong></td>
<td><strong>$37,611,580</strong></td>
</tr>
</tbody>
</table>

Government Contracts - 38%
School Contracts - 42%
Corporate, Foundation, and Individual Contributions - 10%
Fees for Service - 8%
Other Income - 2%
### Statement of Operating Expenses

**July 1, 2017 to June 30, 2018**

<table>
<thead>
<tr>
<th>Expenses</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Salaries &amp; Benefits</td>
<td>$29,569,655</td>
</tr>
<tr>
<td>Re-grants/scholarships</td>
<td>$1,948,957</td>
</tr>
<tr>
<td>Consultant and Professional Fees</td>
<td>$1,170,131</td>
</tr>
<tr>
<td>Facility Expenses</td>
<td>$1,336,848</td>
</tr>
<tr>
<td>Other Operating Expenses</td>
<td>$3,482,875</td>
</tr>
</tbody>
</table>

**Total Expenses**: $37,508,466

- **Salaries & Benefits**: 79%
- **Re-grants/scholarships**: 5%
- **Consultant and Professional Fees**: 3%
- **Facility Expenses**: 4%
- **Other Operating Expenses**: 9%
A Heartfelt Thank You To All of Our Supporters!

Funders, Partners, & AmeriCorps Placement Agencies

Foundations, Corporations, & Other Private Charitable Organizations

- Amgen Foundation
- BlackRock Gives
- Dome Construction
- William H. Donner Foundation, Inc.
- Enterprise Holdings Foundation
- Fullerton Family Foundation
- Golden State Warriors Community Foundation
- Google
- Kaiser Permanente Foundation Hospitals – Northern California Community Benefits Programs
- Dean & Margaret Lesher Foundation
- Lick-Wilmerding High School
- Marin Community Foundation
- Morning Glory Foundation
- Oakland Public Education Fund
- Quest Foundation
- The San Francisco Foundation
- Silicon Valley Community Foundation, Donor-Advised Funds
- Society for Community Work
- Theta Delta Xi
- Witkin Charitable Trust
- Woodlawn Foundation

Government

- Alameda County Behavioral Health Services Agency
- Alameda County General Services Agency
- Alameda County Office of Education
- Alameda County Social Services Agency
- California Department of Public Health
- California Volunteers
- City & County of San Francisco
- City & County of San Francisco—Department of Children, Youth and Their Families
- City & County of San Francisco—Department of the Environment
- City & County of San Francisco—Mayor’s Office of Housing and Community Development
- City & County of San Francisco Office of Economic and Workforce Development
- City of Berkeley
- City of Mountain View
- City of Oakland—Department of Human Services
- City of Oakland—Oakland Fund for Children and Youth
- City of Oakland Public Works
- City of Redwood City
- City of San Jose—Environmental Services Department
- City of San Pablo
- Contra Costa County Department of Conservation and Development
- Contra Costa County Employment and Human Services
- Contra Costa County Health Services
- Contra Costa County Health Services—Alcohol and Other Drug Services
- Contra Costa County Office of Reentry and Justice
- Contra Costa County Probation Department
- County of Marin—Behavioral Health & Recovery Services
- County of Marin—Health and Human Services
- County of Marin—Marin County Parks
- County of Santa Clara—Office of LGBTQ Affairs
- First 5 Contra Costa Children and Families Commission
- Marin County District Attorney’s Office
- San Francisco Department of Public Health—CHEP Branch
- San Francisco Mayor’s Office of Economic and Workforce Development
- State of California—Employment Development Department
- City of Oakland—Department of Human Services
- City of Oakland—Oakland Fund for Children and Youth
- City of Oakland Public Works
- City of Redwood City
- City of San Jose—Environmental Services Department
- City of San Pablo
- Contra Costa County Department of Conservation and Development
- Contra Costa County Employment and Human Services
- Contra Costa County Health Services
- Contra Costa County Health Services—Alcohol and Other Drug Services
- Contra Costa County Office of Reentry and Justice
- Contra Costa County Probation Department
- County of Marin—Behavioral Health & Recovery Services
- County of Marin—Health and Human Services
- County of Marin—Marin County Parks
- County of Santa Clara—Office of LGBTQ Affairs
- First 5 Contra Costa Children and Families Commission
- Marin County District Attorney’s Office
- San Francisco Department of Public Health—CHEP Branch
- San Francisco Mayor’s Office of Economic and Workforce Development
- State of California—Employment Development Department

Schools

- Alameda City Unified School District
- Antioch Unified School District
- Berkeley Unified School District
- Caliber Schools
- City and County of San Francisco—Department of Children, Youth and Their Families
- Dixie School District
- Fruitvale Elementary
- Futures Elementary
- John Swett Unified School District
- Marin Catholic High School
- Mt. Diablo Unified School District
- Nicasio School District
- Novato Unified School District
- Oakland Unified School District
- Roses in Concrete Community School
- San Francisco Unified School District
- San Mateo County Superintendent of Schools
- San Rafael City High School District
- San Rafael City Schools
- Tamalpais Union High School District
- West Contra Costa Unified School District
A Heartfelt Thank You To All of Our Supporters!

Partnerships

- 10,000 Degrees
- 18 Reasons
- 826 Valencia
- AARP Experience Corps Marin
- Academic Chess
- Alameda County Office of Education
- Alcohol Justice
- Alliance Francaise
- AmericaSCORES Bay Area
- Amethod Public Schools
- Asian Health Services
- Aspen Institute
- Aspire Public Schools
- Ata’ataoletaeao McNealy
- Attitudinal Healing Connection, Art Esteem
- BACR San Francisco After School Programs
- Beyond Emancipation
- Bishop O’Dowd High School
- BOOST! West Oakland
- Bring Change to Mind
- Brothers on the Rise
- California Green Business Network
- California School-Age Consortium
- California School-Based Health Alliance
- California State East Bay Office of Sustainability
- Camp Edmo
- Cardinal Education
- Catholic Charities of the East Bay
- City of Berkeley Public Health Division
- City of Oakland
- Climate Resolve
- Coaching Corps
- College of Alameda
- Community Environmental Council
- Commute.org
- County of Marin—Behavioral Health & Recovery Services
- Destiny Arts
- Eagle Village Community Center Youth and Family Services, Inc.
- Earth Team
- East Bay Asian Local Development Corporation
- East Bay Asian Youth Center (EBAYC)
- East Bay College Fund
- Ed Fund
- FACES SF
- Family Works
- First Community Housing
- First Place for Youth
- First Presbyterian Church of San Rafael
- Food Shift
- Fresh Lifelines for Youth, Inc.
- Gala Girls Passages
- Girl Scouts of Northern California
- Girls Leading Girls, Inc.
- GirlSMART
- Google, Inc.
- Grades of Green
- Greater Farallones Association
- Green Ninja-SJSU
- Growing Leaders
- Hack the Hood
- HealthRIGHT 360
- Huckleberry Youth Programs
- Instituto Familiar de la Raza
- Jobs for the Future
- La Clinica de la Raza
- LA Waterkeeper
- LEAP Arts
- Marin County Office of Education
- Mid-Peninsula Boys & Girls Club
- Mission Graduates
- Nicasio School District
- Oakland Unified School District
- Opportunity Youth United
- Partnership for Children & Youth
- Plan of Action for Challenging Times
- Portola Family Connection Center
- Public Allies, Inc.
- Ravenswood City School District
- Rising Sun Energy Center
- Roses in Concrete Community School
- Ross Valley School District
- Safe & Sound
- San Francisco Bay Area Council – Boy Scouts of America
- San Francisco Child Abuse Prevention Center
- San Lorenzo Unified School District
- San Rafael City High School District
- San Rafael City Schools
- San Rafael Heritage – Federation of San Rafael Neighborhoods
- Seven Tepees
- SF-Marin Food Bank
- Sierra Business Council
- Streetside Stories
- The Edible Schoolyard
- The Energy Coalition
- The Mosaic Project
- The San Francisco Study Center
- The Student Mentor Project
- The Watershed Project
- Trips for Kids
- Trust for Conservation Innovation
- UC San Diego Electronics Recycling Center
- UCCE Marin County 4-H
- United Way of the Bay Area
- Upward Roots
- Ventura County Regional Energy Alliance
- Walt Disney Family Museum
- West Contra Costa Public Education Fund
- Willow Creek Academy
- YMCA of San Francisco
- YMCA of the East Bay – Y Team
- Youth Uprising
- YWCA Berkeley/Oakland techGYRLS

*Disclaimer: If we missed listing any of our supporters, please let us know (send an email to David Wight, c/o BACR Website/Contact/Administrative/Management Team), and we will amend our listing to include them as soon as possible.